



First Climate is one of the prime Carbon Asset Management firms in Europe. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Senior Business Development Manager

Position located in Bad Vilbel/Frankfurt (Germany)

You are responsible for the development of our international Climate Neutral business, you will be part of an interdisciplinary team operating world-wide. You will be responsible for strategic marketing, sales and managing key accounts for our national and international corporate clients.

Key Responsibilities

- Develop and support the Climate Neutral business
- Sell VERs/CERs to key corporate clients and advise them on related issues
- Sell VERs/CERs to resellers

Specific Requirements

You are a highly self-motivated marketing and sales talent, comfortable in networking on an international level. You are looking for an entrepreneurial remit in a successful company and in a promising market. You have 5 years of relevant Carbon Market and/or environmental/sustainability experience as a consultant or in industry. Your proven ability to work on a strategic level and keen commercial awareness are the best prerequisites to put your ideas into practice. Willingness to travel and fluency in German and English are a must. Additional language skills are considered an advantage.

To Apply

Please send your electronic application to the Head Human Resources Management

Linda Manieram
First Climate
Stauffacherstrasse 45
CH 8004 Zurich
Switzerland
E-mail: linda.manieram@firstclimate.com

In your application please quote job reference # VER_101, state your salary expectations and earliest start date.

[Click here to apply](#)