



First Climate is one of the prime Carbon Asset Management firms in Europe. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Senior Business Manager

Position located in India

You will be responsible for identification and securing of projects, for the coordination of our existing cooperation partners and management of client relations. You will manage a growing team of business managers and coordinate the work with the project execution team.

Key Responsibilities:

- Develop and implement strategy for project origination in India and surrounding markets
- Coordinate existing partnerships and set up new partner networks
- Negotiate with project owners, internal and external stakeholders
- Coordinate contracting processes
- Support and coordinate with the project execution team
- Represent the company at conferences, exhibitions, publications, etc.

Specific Requirements:

You have minimum 5 years of professional experience and 2 years of relevant CDM experience in India. Your proven skills in business development and ability to work on a strategic level are accompanied by an in-depth understanding of the international Carbon Market. You have an excellent network in the Indian industry, in the carbon market and on political level and you are a highly self-motivated sales talent. Excellent communication and negotiation skills as well as proficiency in English are a must.

To Apply

Please send your electronic application to the Head Human Resources Management:

Linda Manieram
First Climate Group
Stauffacherstrasse 45
CH-8004 Zurich
Switzerland
E-mail: linda.manieram@firstclimate.com

In your application please quote job reference # ORG_IN_112, state your salary expectations and earliest start date.

Note this position closes on 31st October 2008.

[Click here to apply](#)

www.firstclimate.com