



First Climate is one of the prime Carbon Asset Management firms. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Business Manager - Beijing

Position located in Beijing (China)

You will manage and lead the rapidly growing team at our subsidiary in Beijing as well as coordinate CDM project origination and development in China.

Key Responsibilities

- Develop and manage the local team (currently 5 staff)
- Develop strategy for project origination in China
- Coordinate existing partnerships and set up new partner networks
- Identify and assess project opportunities
- Support negotiations with project owners and stakeholders
- Coordinate contracting processes
- Manage project development (CDM cycle, all stages)
- Represent the company at conferences, exhibitions, publications, etc.

Specific Requirements

You have minimum 5 years of professional experience, 2 years of relevant CDM experience and 2 years of relevant business experience in China. Your proven skills in human resources management and ability to work on a strategic level are accompanied by an in-depth understanding of the international Carbon Market. You are a highly self-motivated sales talent that is well-networked on an international basis. Excellent communication and negotiation skills as well as proficiency in English are a must, working knowledge of Chinese is a definite advantage.

To Apply

Please send your electronic application to the Head Human Resources Management

Linda Manieram
First Climate
Stauffacherstrasse 45
CH 8004 Zurich
Switzerland
E-mail: <mailto:linda.manieram@firstclimate.com>

In your application please quote job reference # ORG_102, state your salary expectations and earliest start date.

[Click here to apply](#)

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