



First Climate is one of the prime Carbon Asset Management firms in Europe. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Senior Origination Manager – South-East Asia

Position located in Bad Vilbel/Frankfurt (Germany)

You will be responsible for CDM project origination and market development in South-East Asia while leading a rapidly growing team.

Key Responsibilities

- Develop and manage the regional team
- Develop strategy for project origination in South-East Asia
- Coordinate existing partnerships and set up new partner networks
- Identify and assess project opportunities
- Negotiate with project owners and stakeholders
- Coordinate contracting processes
- Manage project development (CDM cycle, all stages)
- Represent the company at conferences, exhibitions, publications, etc.

Specific Requirements

You have minimum 7 years of professional and at least 3 years of relevant CDM experience. Your proven ability to work on a strategic level and your in-depth understanding of the international Carbon Market is accompanied by excellent communication and negotiation skills. We expect a highly self-motivated sales talent that is well-networked on an international basis. Proficiency in English is a must, other languages an advantage.

To Apply

Please send your electronic application to the Head Human Resources Management

Linda Manieram
First Climate
Staufferstrasse 45
CH 8004 Zurich
Switzerland
E-mail: linda.manieram@firstclimate.com

In your application please quote job reference # ORG_101, state your salary expectations and earliest start date.

[Click here to apply](#)