



First Climate is one of the prime Carbon Asset Management firms in Europe. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Senior Sales Manager - Eastern Europe

Position located in Bad Vilbel/Frankfurt (Germany) or in Poland

You will have the responsibility for establishing our new division in Poland. You will operate primarily in Eastern Europe, building-up new and maintaining existing customer base, offering products in the Carbon Market such as EU Allowances, structured products and CERs. Moreover, you will play a key role in the company's business development activities.

Key Responsibilities

- Develop and grow customer base
- Negotiate contractual arrangements with potential customers
- Promote the company's products and services in the region
- Represent the company at meetings with clients and at conferences, exhibitions, forums etc.

Specific Requirements

You are a Polish native speaker with a very good knowledge of English and/or German. A minimum of 5 years relevant experience in sales of financial or energy products is essential. You hold a university degree preferably in Economics, Law or Engineering (Masters or equivalent) and have a good knowledge of the European Emission Trading Scheme and the energy industry. Knowledge of the international Carbon Market is an advantage.

To Apply

Please send your electronic application to the Head Human Resources Management

Linda Manieram
First Climate
Stauffacherstrasse 45
CH 8004 Zurich
Switzerland
E-mail: linda.manieram@firstclimate.com

In your application please quote job reference # MKT_101, state your salary expectations and earliest start date.

[Click here to apply](#)