



First Climate is one of the leading global Carbon Asset Management firms. We are a leading provider of carbon offset services, trading and advisory, with a strong global market presence in sourcing and procuring carbon credits.

To strengthen our team, we are looking for:

Senior Origination Manager – United States

Position located in San Francisco, CA

You will be responsible for CCAR and CDM project origination and market development in California and the United States while leading a rapidly growing team.

Key Responsibilities

- Develop and manage the regional team
- Develop strategy for project origination in the United States and CA
- Track developments in US/CA policy and identify their import for First Climate
- Coordinate existing partnerships and set up new partner networks
- Identify and assess project opportunities (CDM, VCS, Green-e, Gold Standard and California Climate Action Registry project protocols)
- Negotiate with project owners, internal and external stakeholders
- Coordinate contracting processes
- Manage project development (CDM cycle - all stages, California Climate Action Registry project protocols)
- Represent the company at conferences, exhibitions, publications, etc.

Specific Requirements

You have extensive years of professional international and/or national experience (at least 3 years of CDM and relevant CCAR Project Protocol experience). You have a demonstrated familiarity with VCS, CCAR, Green-e, and Gold Standard. Your proven ability to work on a strategic level and your in-depth understanding of the national Carbon Market is accompanied by excellent communication and negotiation skills. We expect a highly self-motivated sales talent that is well-networked on a national basis. Proficiency in English is a must, other languages an advantage. Candidate must be a U.S. citizen or hold a valid work permit for the U.S.

To Apply

Please send your electronic application to:

Greg Chambers
First Climate
457 Misty Haven Court
Roseville, CA 95661
USA
E-mail: greg.chambers@firstclimate.com

In your application please quote job reference LLC_101, state your salary expectations and earliest start date.

Note this position closes on 1 September 2008.

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